

## NEWS

# SAIKANG / Medical<sup>®</sup>

## 中国医疗护理行业创领品牌

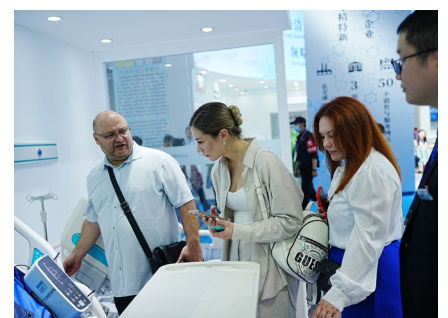


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In May and June 2023

# SAIKANG showcased its products at large medical trade fairs



In May and June, we prepared for CMEF in Shanghai, Hospitalar in Brazil and FIME in America. These are all large and influential fairs in the medical industry that showcase the latest technologies in medical industry. They also provide great opportunities for connection and

collaboration among professionals. At these fairs, we exhibited our newly developed electric beds from the K series, V series, and Q series. Our new products attracted a lot of attention and interest from the visitors. In CMEF, we met with many

domestic and foreign clients. This was the first time that we encountered foreign visitors since the outbreak of the pandemic three years ago. We were delighted that they expressed their willingness to visit our company and factory.

# Foreign clients inspected **SAIKANG's** company and factory

After the government announced its relaxed policy on nucleic acid testing, we welcomed several foreign clients to our company. We also had the opportunity to meet many of our global clients at our booth during the 2023 CMEF and showcased our latest products. They expressed their admiration for our product quality and their

interest in visiting our factory.

During their visit, we had discussions and exchanged information on product features and specific needs. We highlighted our strengths in independent research, large production and stock capacity, and wide product range. The clients gained a

comprehensive understanding of our company.

We are grateful for the trust and support of our foreign clients who visited us after the CMEF. We believe that SAIKANG will continue to make progress in the global medical industry.



# SAIKANG team visited clients in Southeast Asia and Latin America

The SAIKANG team is proceeding on an extensive program of visiting clients in regions in Southeast Asia as well as Latin America. This strategic program is aimed to forge stronger relationships with clients in these two prominent

geographical areas. By personally engaging with clients, the SAIKANG team sought to understand their unique requirements, address any concerns, and explore potential avenues for collaboration. The clients' visiting not only facilitated

a deeper understanding of the market dynamics in Southeast Asia and Latin America but also provided valuable insights to better align SAIKANG's offerings with the evolving needs of its diverse clientele.



# Thanks for **your trust!**

## Vietnam

### Lac Viet Friendship Hospital

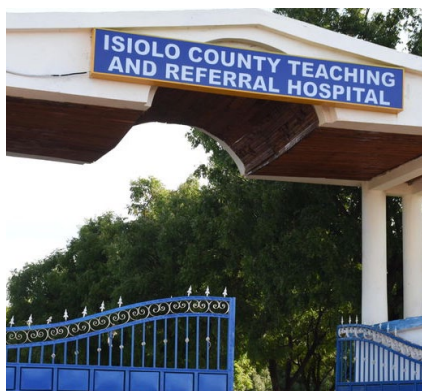
Lac Viet Friendship Hospital is a modern medical facility in Vinh Yen city, Vietnam. With 299 hospital beds, 5 operating rooms, and 8 high-standard treatment rooms, it provides comprehensive healthcare services. The hospital boasts a team of over 300 employees and 95 specialists, who contribute to its excellent reputation. We take pride in supplying patient trolleys, stainless steel trolleys, and medicine trolleys to support the hospital's operations. It has been a memorable experience for both parties involved, and we look forward to continuing our fruitful cooperation in the future.



## Kenya

### Isiolo County Teaching and Referral Hospital

In April, we provided ICU and HDU beds to the Isiolo County Teaching and Referral Hospital in Kenya. Our commitment to serving the medical cause remains steadfast as we strive to improve healthcare quality.

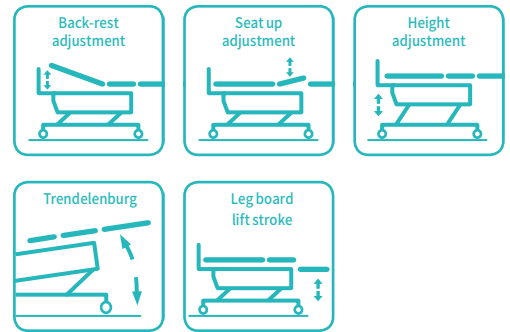


# A98-9

## ELECTRIC DELIVERY BED

Registration code: SKL-A

Size (LxWxH): 1950x860x(485-900) mm



The plug-in auxiliary table is lightweight and sturdy, and can be easily installed or separated from the bed frame. When the bed is in the "chair position",

the "auxiliary table" needs to be removed from the slot and the "leg board" opened for medical procedures such as childbirth. When the bed is in the "lying position", the

"auxiliary table" needs to be aligned with the slot for installation and can be used as a supplement to daily care of the bed.

SAIKANG has an independent research center and a consistent research capacity. Each year, we allocate ample funds for investment in our research department. Furthermore, we continuously introduce new products, such as

the K series medical bed and the Q series dialysis bed in 2023. To date, we have obtained over 126 patents and 29 product certifications, ensuring a comfortable procurement experience. In the current season, we have expanded

our product offerings to include the A98-9 electric delivery bed and the SKE910 pediatric infusion chair, both of which are now part of our product list for operation rooms and treatment rooms.

# SKE910

## PEDIATRIC INFUSION CHAIR



### Veneer

The board is covered with "Xiate" decorative paper, which is wear-resistant and not easy to change color. The surface is smooth and glossy, with a good overall effect.



### Edge

Use high-quality solid wood particle board as the base and PVC as edges. "Lisheng" hot melt glue is used to press the edges at a high temperature of 200°C to prevent moisture from penetrating. The beveled edge is sealed with high-quality kraft paper.



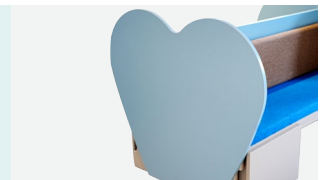
### Upholstery

The fabric has a dry rubbing resistance level of 4 or higher, anti-static and anti-slip. The seat cushion is made of high-resilience sponge, which is comfortable for long-time sitting.



### Side board

Heart-shaped side plate adds a touch of playfulness, helping pediatric patients relax for easier treatment.



# In brief

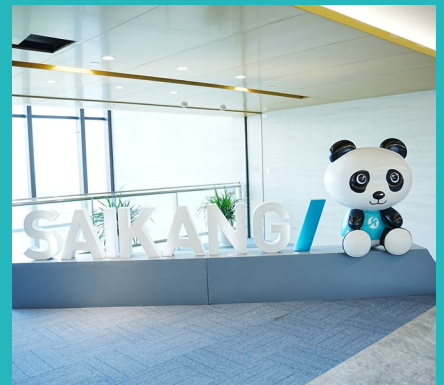
## SAIKANG offers shoulder and neck massage for employees

We have introduced a new employee benefit exclusively for SAIKANG employees. We have created a peaceful space specifically for massages. Every Thursday afternoon, a senior health therapist will come to our company to offer professional shoulder and neck massage.



## Do you know what SAIKANG's mascot is?

After multiple design drafts and discussions, we have reached a final confirmation regarding the appearance of our mascot. We have decided to name this species "Saisai," which is pronounced in Chinese and signifies rapid development and competition. This name symbolizes our commitment to continually upgrading our products and achieving breakthroughs in the medical industry.



## Staff occupational skills competition within the production department

The company conducted competition of staff occupational skills within the production department to enhance employees' technical capabilities and build a team of highly skilled individuals. The competition was a resounding success, as everyone was eager to demonstrate their abilities and emerge victorious.



**SAIKANG**/Medical

Jiangsu Saikang Medical Equipment Co., Ltd.  
STOCK CODE: 870098

📍 No. 35, Lehong Road · Zhangjiagang (Jiangsu) · China

📞 +86 18021231901 · 🕒 24/7

✉️ export@saikangmedical.com

🌐 www.saikangmedical.com



Company video



General catalogue