



SAIKANG' s Trip of Clients in Thailand

Preview of Exhibitions	4
Thanks for your trust!	5
New photostudio	6

SAIKANG' s Trip in **Thailand**

David, our salesman serving Asian market, has been on his journey in Thailand for two months. He is busy visiting our clients and conducting marketing researches on Thailand medical solutions. Now, he really enjoys the current way he works.



New progress of the client' s visiting in Thailand has been achieved in August. Recently, in order to import our products, 4 new clients have registered the certification of FDA. Moreover, 3 big clients applied to the FDA to import our newly developed V-series beds.

Real feelings of Thailand market are presented here. V-series ICU bed is very popular in Bangkok, the capital city of Thailand. The V8v, V6v and V2k appeal to our clients.

In Thailand, the trip goes ahead as planned. And we will share our trips on the way. Then, you will hear about our updates in Singapore and in Malaysia.

Review of Domestic Exhibitions in the Past Three Months

Many domestic exhibitions on medical supplies are from June to September. Our team members attend them in 11 cities in China, such as Chengdu, Wuhan, Changsha and Qingdao.

Due to the emergence of several COVID-19 cases, several domestic exhibitions have been postponed for months. We cherished and participated in these medical exhibitions on new dates. It took time to prepare promotional products and set up the booth. Thanks to team members for their efforts and companionship.



For the Next Six Months: Preview of International Exhibitions to be Attended by **SAIKANG**

In the next six months, we will participate in several international exhibitions. Let's see what's on display and when we can meet on the booth.

One of the most recent fairs is CMEF, who stands for China International

Medical Equipment Fair. The fair is scheduled to take place from November 23 to 26. The topic of this issue is "New technology, smart future". We are looking forward to your visit to Shenzhen, Guangdong.

Moreover, we are confirmed

to participate in Tecnosalud, Arab Health, MEDICA and other international exhibitions.



Asia Health

Arab Health
By Informa Markets



Exhibition

AISA HEALTH

MEDICA

CMEF

Arab Health

Hospitalar

Date

19 - 21 October, 2022

14 - 17 Nov, 2022

23 - 26 Nov, 2022

30 Jan - 2 Feb, 2023

23 - 26 May, 2023

Address

IMPACT Exhibition & Convention Center

Dusseldorf Exhibition Centre

Shenzhen International Convention and Exhibition Center

Dubai World Trade Centre

Sao Paulo Expo Exhibition & Convention Center

Thanks for **your trust!**

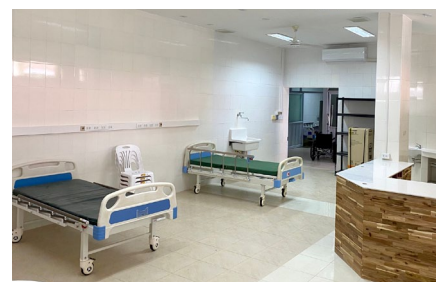
SKS Hospitals India Pvt Ltd

In June, our customers sent us beautiful images of our products. Thanks for their trusts of our products. This hospital in India facilitates their institution with specialized nursing service and carefully selected hospital furniture. They equip their hospital wards with crank beds with mattresses, bedside tables and medical trolleys.



Lao Friends Hospital

In July, our customer in Laos sent us new photos of Laos Friends Hospital. Congratulations on the opening of their hospital. This hospital uses our hospital beds and bed mattresses to facilitate its institution. Hope our medical solutions can serve more and more medical programs.



New Photostudio for Varied Shooting Need

In order to satisfy more shooting needs, we are designing and decorating the room for shooting.

One room is used for shooting with the solid background. This room has perfect filming equipment and lighting equipment, which can be adjusted to produce comfortable visual effects.

Another three rooms are used for scene shooting. These three scenes are designed for different simulated rooms, such as ICU room, hospital ward and home-care room.

Now, new studio is serving us well. Please look forward to the photos of our new products.



Luxury Attendant Chairs

Are you tired of attendant chair's former designs in the medical market?
Are you looking for more comfortable attendant chairs in hospital wards?
Are you upgrading hospital facilities through a procurement program?

Now, we are enriching the model of attendant chairs. All of them, whose color can be customized, are suitable for VIP hospital wards. During the stable internal

frame, the bed can withstand large bearing capacity. In addition, variable bed with additional storage can make full use of the room space.

We aspire to meet user's expectations for functionality and prices. Do you have any other suggestion about attendant chairs? Feel free to tell us.

SKE001-5

Accompany Chair



SKE001-12

Sofa Chair



SKE001-13

Accompany Chair



SKE941

Recliner Chairs For Elderly



SKE942

Recliner Chairs For Elderly



SKE943

Recliner Chairs For Elderly



In brief

The Activity of Shooting Short Videos

In order for our clients to fully understand the knowledge of beds, we shoot short videos to make the expertise easy to learn. Topics conclude the selection techniques of medical suppliers, the problems we may encounter in the procurement process, the causes of bed quality problems and so on. Hopefully, short videos with interesting contents will help you understand this industry better.



Happy Mid-Autumn Festival

In 2022, Mid-Autumn Festival falls on the 10th of September. The Mid-Autumn festival is the China traditional festival, whose history dating back to 3,000 years. It is held on the 15th day of the 8th lunar month. On the night of that day, all family members stay together to share the full moon and taste moon cakes which stand for happiness and unity. On this special day, we send best wishes to our customers. Hope we can meet one day.



Leading Sales Given the Reward in July

Leading salesman in SAIKANG Medical will be given the reward of the fashion car. In July, new top salesman of SAIKANG Medical is from the Africa team. He was rewarded with a new car for his great job. In this great team, we have been always motivated and encouraged .



SAIKANG/Medical

Jiangsu Saikang Medical Equipment Co., Ltd.
STOCK CODE: 870098

📍 No. 35, Lehong Road · Zhangjiagang (Jiangsu) · China

📞 +86 18021231901 · 🕒 24/7

✉️ export@saikangmedical.com

🌐 www.saikangmedical.com



Company video



General catalogue