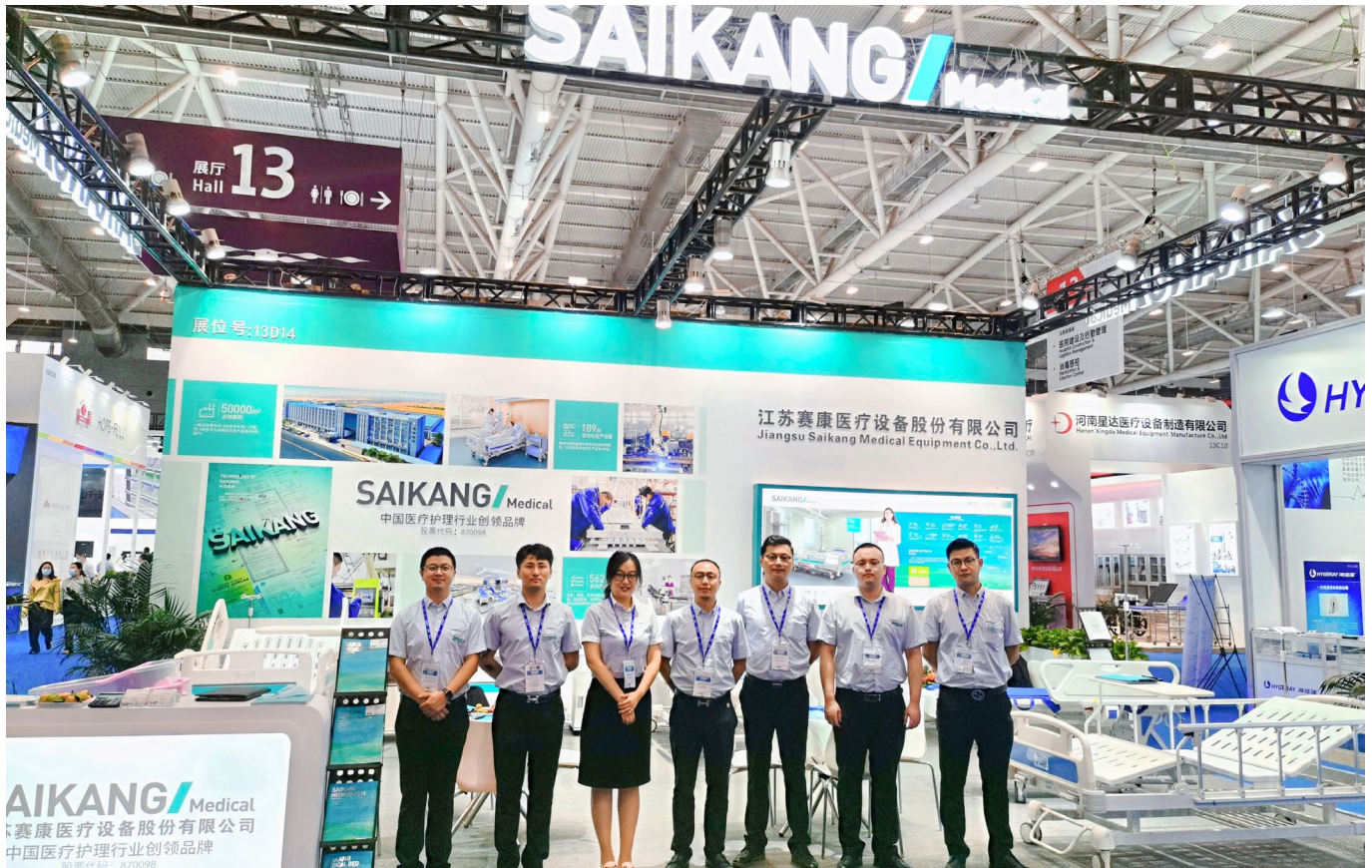




New **Surgical Lamp** Launched by SKSurgitech

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Attend CMEF in Shenzhen



CMEF(China International Medical Equipment Fair) is vital to Chinese medical companies. It is the largest exhibition concerning medical products in China. Meanwhile, great chances are provided for purchasers at home and abroad.

We attended CMEF Autumn from

the 13th of October. The exhibition lasted four days. Although few oversea purchasers came to this fair, our passions for excellence can't be stopped. We exhibited our best-selling ICU beds and other products concerning surgery. A large collection of catalogs could be found at the booth. Besides, the latest

information could be seen on our website and social pages.

No matter how long the pandemic lasts, we'd better make sure we're seen and customers' requirements are met. Last but not least, thanks for your long-term support.



Notification of Pricing Adjustment after the 25th of October

Thank you for your continuous support and trust in SAIKANG products. SAIKANG is experiencing a tough time with rising raw material prices and falling exchange rates. Meanwhile, under the situation of severe target market and high freight, SAIKANG has been working together with every customer and keeping the price unchanged.

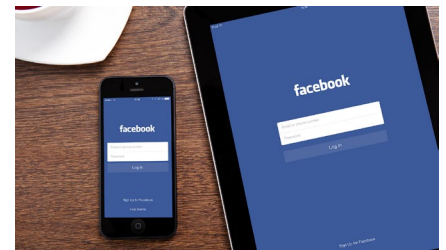
The recent rise in the price of raw materials, especially steel, is mainly due to the power rationing policy. Productivity has been fallen by 70%, and labor costs will rise accordingly.

SAIKANG will have to decide to raise the prices of handmade products by 15% and electrical products by 5%, and cancel all promotional activities. The price changes will take effect on October 25th.

When you have the recent purchasing schedules, please contact with our team in advance. If the contract is signed and paid in advance before October 25th, we will keep the price. Thanks understanding and support.



How Does **SAIKANG** Respond to Challenges During the Pandemic?



Pandemic has great impacts on global business. Usually, business cooperation can be established at various exhibitions worldwide. Now, the pandemic lasts for 2 years or more. Many business partners can't have a visit of factory or exhibition. The first-hand information of medical products at exhibitions can't be reachable. Only when we send pictures can our friends get products' details. It means that ways to know products has been shorten because of the pandemic.

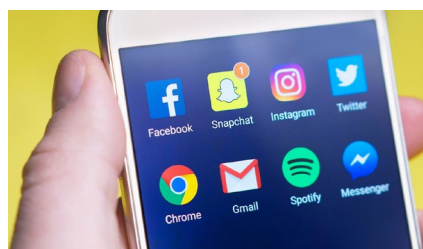
Several online activities are created

to make up for the long distance. For example, live streams on some social media are convenient to show products directly. And no costs. Besides, the technology of VR to visit factory can be realized easily. Scan the VR code, and visit the factory online. Thirdly, many social pages of our company have been operated well, like Facebook, LinkedIn, Twitter, Instagram and YouTube. Company information and new products are easy to find online. Every inquiry will be handled as soon as possible. Last but not least, online meeting is popular and often used now. After

all, instant feed-backs are very vital to efficient work.

When these online tools are prepared, our team members can communicate with each other by several languages, like Spanish, French, Portuguese, English, Korean and Thai language. Please contact with us without hesitation. Few language barriers, higher work efficiency.

During the pandemic, we can't go abroad, but our skills are extroverted.



Thanks for **your trust!**

In the past two months, many good feed-backs have been sent to us. Products in their hospitals are mostly hospital beds, examination tables and operation tables. These are all our main products.

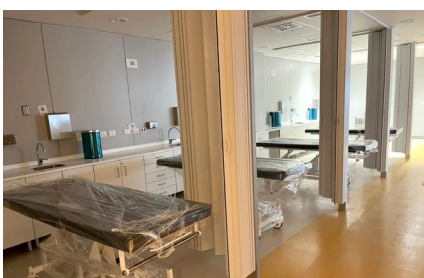
Myanmar / Royal Gantgaw Hospital



Russia / Chita, Regional Infectious Diseases Hospital



Chile / Nuevo Hospital de Curicó



SK-LLD0503E

LED SHADOWLESS
SURGICAL LAMP



Surgical Lamps from SKSuigitech

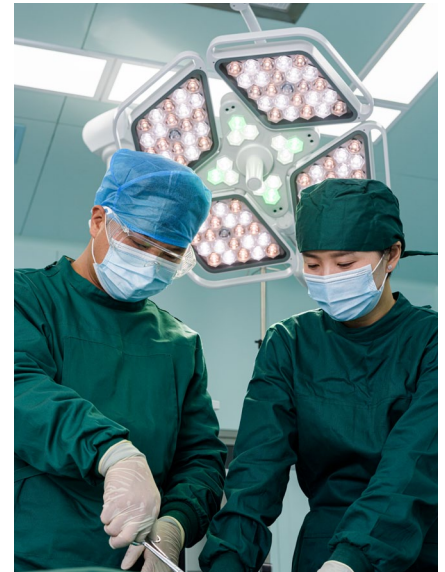
The brand of SKSurgitech has been devoted to providing surgical products since it was created by SAIKANG group this year. Operation lamps are our newly launched products. We would like share several operation lamps with you.



LED Shadowless Surgical Lamp

SK-LLD0404D

- Precise dimming control for various lighting request.
- Superior laminar flow design.
- Original thermal management system to effectively reduce the temperature of chip core.
- High-density light mixing system makes for precise, handy dimming.



In brief

How does SAIKANG respond to power rationing?

In order to realize energy conservation and emission, China made an announcement of power curtailment in September. Due to the power rationing policy, productivity of SAIKANG has been fallen by 70%, and labor costs will rise accordingly. Although it is a difficult period for us now, we will implement the low-carbon transformation of enterprises, so as to achieve high-quality development.



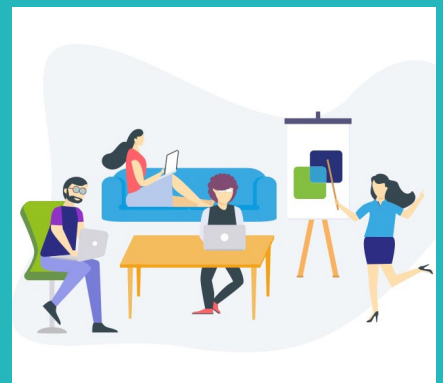
Birthday Parties Prepared for Employees of SAIKANG Team

When more and more members join SAIKANG Group, celebration of employees' birthday was improved to let everyone feel the warmth of home in this season. Members were born at the same season could participate in the birthday party together. Each one could get birthday present from company. All felt happily to join this big family.




Flexible Routines Change During the Pandemic


Professional in supplying medical solution, sales' flexible routines are cultivated to adapt to jet lags. Especially because of the pandemic, our service is online year-round, including holidays. What we do fulfill the SAIKANG' s goal that race against time, healthier your life.



SAIKANG/Medical

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Company video



General catalogue